



Grow your book of business with
Canada's leading private sector trade
credit insurer



EULER HERMES
Canada

Partner with the market leader



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Canada

A company's accounts receivable are a critical component of their balance sheet. Yet while your customers may insure against property loss, liability, and other unpredictable events, they are likely leaving one of their most valuable assets – their accounts receivable – open to loss. Most of them may not even realize that coverage is available or that it could provide them with a safer and better way to conduct and grow their business. Business credit insurance is a risk management tool that protects a company's accounts receivable against non-payment. That safety net helps companies to increase sales, secure better financing terms, and avoid bad-debt losses.

By introducing trade credit insurance, you can strengthen client ties, earn additional revenues and differentiate yourself from the competition.

Experienced support

Euler Hermes Canada is a monoline carrier that maintains local sales and servicing offices throughout Canada that will support your efforts to expand your brokerage business.

In each of these offices, there are agents available to assist you in building your knowledge of trade credit insurance and identifying the right opportunities within your existing customer base.

These agents provide professional assistance in helping you demonstrate the benefits of insuring your customers' accounts receivables. Euler Hermes Canada is rated AA- by Standard & Poor's.


Worldwide expertise

Euler Hermes Canada's domestic and multi-markets policies insure clients against commercial and political risks in more than 200 countries worldwide. And as a wholly owned subsidiary of Euler Hermes, the world's premier trade credit insurer, Euler Hermes Canada has access to a database with proprietary information on more than 43 million companies worldwide.

Euler Hermes is ultimately owned by German insurer Allianz. Additionally, the Euler Hermes group has a local presence in North America, South America, Europe, Asia, Australia and Africa with more than 6,000 employees in local offices in over 51 countries.

Convenient policy management tools

Through EOLIS, Euler Hermes Canada's online policy management system, both you and your customers can obtain instant, secure access to their policy information. This enables you to conveniently review your customers' coverage at any time, including the ability to see if a claim has been filed and the premium paid.



With trade credit insurance from Euler Hermes Canada, you can help your clients:

- Protect cash flow and profits from bad-debt loss
- Increase sales to new and existing customers
- Enter new domestic or international markets with confidence
- Secure better financing terms and increase working capital availability
- Strengthen balance sheet and reduce bad-debt reserves
- Enhance in-house credit management



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